

Message Text

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PAGE 01 MOSCOW 15703 311258Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 6280
INFO USDOC WASHDC

C O N F I D E N T I A L MOSCOW 15703

USDOC FOR BEWT/DOWNEY AND BEWT/OEA/MEYER

E.O. 11652 GDS

TAGS: ESTC, ETRD, UR

SUBJ: EXPORT LICENSING PROBLEMS - SOVIET EXHIBITIONS "PHYSICS-75"
AND "GEOLOGICAL RESEARCH -75"

1. COMMERCIAL OFFICE WISHES CALL BEWT'S ATTENTION TO EXPORT
LICENSING PROBLEMS WHICH ARE LIKELY TO ARISE IN CONNECTION WITH
UPCOMING SOVIET EXHIBITIONS "PHYSICS-75" AND "GEOLOGICAL RESEARCH-75,"
"

(NOVEMBER/25-DECEMBER 3 AND NOVEMBER 21-30, RESPECTIVELY).
IN BOTH CASES, US PARTICIPATION WILL BE SIGNIFICANT, AND COMMERCIAL
PROSPECTS FOR BOTH EXHIBITIONS APPEAR VERY FAVORABLE.

2. ON BASIS INFORMATION AVAILABLE TO COMMERCIAL OFFICE, A
SUBSTANTIAL PORTION OF U.S. EQUIPMENT ON DISPLAY WILL REQUIRE
VALIDATED EXPORT LICENSES AND, IN SOME CASES, COCOM CLEARANCE.
FUNDS WHICH SOVIETS APPARENTLY HAVE AVAILABLE FOR PURCHASES FROM
THESE EXHIBITS ARE IN "END OF YEAR/END OF FIVE-YEAR PLAN"
CATEGORIES, WHICH MEANS THAT LICENSES WILL HAVE TO BE ISSUED
PRIOR TO DECEMBER 31, 1975 OR CONTRACTS WILL BE VOID. IN VIEW
MAJOR COMMERCIAL POSSIBILITIES OF THESE EXHIBITIONS, COMMERCIAL
OFFICE BELIEVES IT WOULD BE APPROPRIATE TO PREPARE IN ADVANCE
FOR ACCELERATED PROCESSING OF LICENSE APPLICATIONS. WE HAVE
ADVISED MASHPRIBORINTORG, WHICH WILL BE BUYING FTO FOR BOTH
SHOWS, THAT IT WOULD BE ADVISABLE TO SIGN CONTRACTS AS SOON
AS POSSIBLE AFTER OPENING OF EXHIBITIONS IN ORDER TO ALLOW
AS MUCH TIME AS POSSIBLE PRIOR TO DECEMBER 31 FOR PROCESSING
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OF APPLICATIONS. IN ADDITION, WE PLAN TO SUBMIT

INFORMATION IN FC-842 FORMS TELEGRAPHICALLY TO WASHINGTON
AS SOON AS CONTRACTS ARE SIGNED.
MATLOCK

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NNN

Message Attributes

Automatic Decaptioning: X
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Concepts: STRATEGIC TRADE CONTROLS, EXPORT LICENSES, EXHIBITS
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Draft Date: 31 OCT 1975
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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TAGS: ESTC, ETRD, UR, US
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